# Auswide Bank ABA

### Recommendations

Rating	BUY
Risk	Medium
Price Target	\$6.75
Share Price	\$5.95
Snapshot	
Monthly Turnover	\$3.8mn
Market Cap	\$254mn

Shares Issued	42.7mn
52-Week High	\$6.83
52-Week Low	\$3.30
Sector	Financials

### **Business Description**

Auswide Bank (ABA) is engaged in the provision of banking and financial services, focusing on the raising of funds on deposits and the provision of finance for housing over mortgages secured by residential property. ABA is based in Bundaberg in Queensland.



### **Research Analyst**

Nick Caley + 613 9602 9283 ncaley@baillieu.com.au

Nicolas Burgess, CFA + 613 9602 9379 nburgess@baillieu.com.au

### Disclosure

The author owns no shares in ABA.

### Never enough good news

**AGM update:** After recently providing a 1Q21 trading update, ABA has provided a further update for the first four months of FY21 as part of its AGM commentary. In summary: 1) NPAT has increased to A\$7.4m (+33.7% pcp); 2) gross loan book has increased to A\$3.4bn (+7.9% pcp); 3) net interest revenue of A\$25.2m (+11.7% pcp); 4) net interest margin (NIM) of 199bps (191bps pcp); 5) deposits of A\$2.8bn (+15.2% pcp); and 6) only 1.5% of total loan book is now subject to active assistance post the advent of COVID-19.

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**Our comments:** 1) loan growth: even after allowing for strong loan growth in 2H20, ABA's FY21 YTD loan growth versus FY20 is still 5.1%, or 15.3% on an annualised basis – we attribute this to the stimulus from historically low interest rates, ABA's addition to the Federal Government's First Home Owners Loan panel, embracing broker distribution, and emerging economic growth in regional Queensland; 2) although ABA is citing an FY21 YTD NIM of 1.99%, this was the same as in 2H20, with ABA also citing an even stronger exit NIM from FY20 – places ABA well to deal with the RBA's latest 15bp rate cut, particularly as the cut has not been passed through to its back book of variable rate mortgages; and 3) loan quality: although ABA has not cited FY21 YTD bad debt expenses, we presume its credit experience remains benign, due to the cited growth in NPAT.

**Changes to forecasts:** We have upgraded FY21 and FY22 forecasts by 9% and 10%, respectively, based on a combination of higher loan growth assumptions and a reversal of previous increases to bad debt charges which we now view as overly conservative. This also raises dividend forecasts – we assume that APRA dividend payout ratio constraints do not apply from FY21.

**Investment view:** BUY maintained with revised DDM valuation of A\$6.73 (prev. A\$5.80) and price target of A\$6.75 (prev. A\$5.80). The strength of ABA's FY21 YTD result makes for a sharp contrast to the lacklustre results recently delivered by the major and second-tier banks. We continue to like ABA in the current environment due to: 1) loan books are heavily biased to secured residential housing with generally conservative LVRs; 2) growth has been augmented by participation in the Federal Government's First Home Owners Loan panel; 3) we expect NIMs to hold; 4) expenses continue to decline relative to revenue; 5) capital ratio remains strongly positioned for growth; and 6) yield attraction.

Investment Summary						
Year End: 30 June		2019 (A)	2020 (A)	2021 (E)	2022 (E)	2023 (E)
Revenue	\$mn	73	80	88	94	98
Reported Profit	\$mn	17.2	18.5	23.8	26.7	28.7
Adjusted Profit	\$mn	17.2	20.1	23.8	26.7	28.7
EPS (Reported)	¢	40.8	43.8	56.2	62.8	67.7
EPS (Adjusted)	¢	40.8	47.6	56.2	62.8	67.7
EPS Growth	%	-0.4	16.7	18.0	11.8	7.8
PER (Adjusted)	х	14.6	12.5	10.6	9.5	8.8
Dividend	¢	34.5	27.8	39.5	44.0	47.5
Yield	%	5.8	4.7	6.6	7.4	8.0
Franking	%	100	100	100	100	100

### **Financial Summary**

Auswide Bank Ltd						
Analyst	Nick Caley					
Date	19-November-2020					
Market Capitalisation (A\$m)	\$254					
Share Price (\$A)	\$5.95					
Year End	30 June					
Profit & Loss (A\$mn)	FY19A	FY20A	FY21E	FY22E	FY23E	
Interest Income	136.4	126.3	128.0	138.5	147.4	
Interest Expense	73.2	55.7	50.8	55.9	60.4	
Net Interest Margin	63.2	70.5	77.2	82.7	87.1	
Other Revenue	9.5	10.0	10.5	10.9	11.3	
Bad & Doubtful Debts Expense	1.1	3.8	1.7	1.5	1.2	
Other Expenses	46.9	50.1	51.9	54.0	56.1	
Net Profit Before Tax	24.6	26.5	34.1	38.1	41.0	
Income Tax Expense/(Benefit)	7.4	8.0	10.2	11.4	12.3	
Minority Interests	0.0	0.0	0.0	0.0	0.0	
NPAT - Reported	17.2	18.5	23.8	26.7	28.7	
Normalisation Adjustments	0.0	1.6	0.0	0.0	0.0	
NPAT - Normalised	17.2	20.1	23.8	26.7	28.7	
Balance Sheet (A\$mn)	FY19A	FY20A	FY21E	FY22E	FY23E	
Assets						
Cash	104.4	106.5	116.5	124.2	132.0	
Due From Other Fin.Institutions	21.0	16.3	16.3	16.3	16.3	
Accrued Receivables	0.0	0.0	0.0	0.0	0.0	
Financial Assets	317.1	378.3	378.3	378.3	378.3	
Loans & Advances	3,086.2	3,205.8	3,535.1	3,824.1	4,057.4	
Other Investments	1.3	1.4	1.4	1.4	1.4	
Property, Plant & Equipment	14.4	21.4	22.8	24.2	25.6	
Deferred Tax Assets	6.5	9.1	9.1	9.1	9.1	
Other Assets	4.5	3.3	3.3	3.3	3.3	
Goodwill	48.1	47.6	47.6	47.6	47.6	
Total Assets	3,603.4	3,789.5	4,130.2	4,428.3	4,670.8	
Liabilities						
Dep.& Short Term Borrowings	2,802.6	3,018.5	3,347.8	3,636.8	3,870.1	
Due To Other Fin.Institutions	0.0	49.8	49.8	49.8	49.8	
Payables & Other Liabilities	39.1	25.6	25.6	25.6	25.6	
Securitised Loans	490.4	420.7	420.7	420.7	420.7	
Income Tax Payable	0.0	0.0	0.0	0.0	0.0	
Deferred Tax Liability	1.8	1.4	1.4	1.4	1.4	
Provisions	3.0	3.3	3.3	3.3	3.3	
Subordinated Loans	28.0	28.0	28.0	28.0	28.0	
Total Liabilities	3,364.9	3,547.4	3,876.7	4,165.7	4,399.0	
Contributed Capital	191.9	193.3	193.3	193.3	193.3	
Reserves	15.1	14.4	14.4	14.4	14.4	
Retained Earnings	31.4	34.3	45.8	54.8	64.0	
Minority Interests	0.0	0.0	0.0	0.0	0.0	
Total Equity	238.5	242.0	253.5	262.5	271.7	
Book Value Per Share (cps)	565.5	570.7	597.7	619.0	640.8 528.6	
NTA Per Share (cps)	451.4	458.6	485.5 FY21E	506.9		
	EV104		FIZIE	FY22E	FY23E	
Cash Flow (A\$mn)	FY19A	FY20A			124.2	
Cash at Start	86.4	104.4	106.5	116.5	<b>124.2</b>	
<b>Cash at Start</b> Cash Flow from Operations	<b>86.4</b> 35.6	<b>104.4</b> 7.2	<b>106.5</b> 23.8	<b>116.5</b> 26.7	28.7	
Cash at Start Cash Flow from Operations Cash Flow From Investing	<b>86.4</b> 35.6 -237.4	<b>104.4</b> 7.2 -184.0	<b>106.5</b> 23.8 -330.7	<b>116.5</b> 26.7 -290.4	28.7 -234.7	
Cash at Start Cash Flow from Operations Cash Flow From Investing Cash Flow From Financing	<b>86.4</b> 35.6 -237.4 219.8	<b>104.4</b> 7.2 -184.0 178.9	<b>106.5</b> 23.8 -330.7 316.9	<b>116.5</b> 26.7 -290.4 271.4	28.7 -234.7 213.8	
Cash at Start Cash Flow from Operations Cash Flow From Investing Cash Flow From Financing Net Cash Flow	86.4 35.6 -237.4 219.8 219.8	104.4 7.2 -184.0 178.9 178.9	106.5 23.8 -330.7 316.9 <b>316.9</b>	<b>116.5</b> 26.7 -290.4 271.4 <b>271.4</b>	28.7 -234.7 213.8 <b>213.8</b>	
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Rating	BUY				
Price Target	\$6.75				
Valuation	\$6.73				
Upside/(Downside)	13%				
Risk	Medium				
Earnings	FY19A	FY20A	FY21E	FY22E	FY23E
EPS - Reported	40.8	43.8	56.2	62.8	67.7
EPS - Normalised	40.8	47.6	56.2	62.8	67.7
EPS Growth (%)	0%	17%	18%	12%	8%
DPS	34.5	27.8	39.5	44.0	47.5
Franking (%)	100.0	100.0	100.0	100.0	100.0
Payout Ratio (%)	85%	58%	70%	70%	70%
Valuation	FY19A	FY20A	FY21E	FY22E	FY23E
P/E (x)	14.6	12.5	10.6	9.5	8.8
Dividend Yield (%)	5.8%	4.7%	6.6%	7.4%	8.0%
Price/Book (x)	1.1	1.0	1.0	1.0	0.9
Price/NTA (x)	1.3	1.3	1.2	1.2	1.1
Price/Cash/Flow per Share (x)	7.0	35.1	10.6	9.5	8.8
Growth	FY19A	FY20A	FY21E	FY22E	FY23E
Net Loan Growth (% pcp)	6%	4%	10%	8%	6%
Net Int. Margin Growth (% pcp)	4%	12%	9%	7%	5%
Exp.Growth - ex BDD(% pcp)	5%	7%	3%	4%	4%
NPBT Growth (% pcp)	1%	8%	29%	12%	8%
Margins & Returns	FY19A	FY20A	FY21E	FY22E	FY23E
Net Interest Margin % (ex Int Free)	1.74%	1.88%	2.02%	2.00%	1.98%

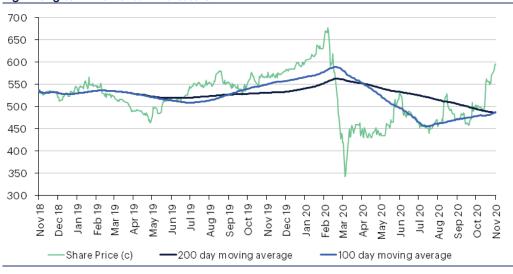
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Margins & Returns	FY19A	FY20A	FY21E	FY22E	FY23E
Net Interest Margin % (ex Int Free)	1.74%	1.88%	2.02%	2.00%	1.98%
Cost To Income %	65%	62%	59%	58%	57%
NPBT Margin %	34%	33%	39%	41%	42%
Effective Tax Rate %	30%	30%	30%	30%	30%
ROIC %	6%	7%	8%	8%	9%
ROE %	7%	8%	10%	10%	11%
Operational Data	FY19A	FY20A	FY21E	FY22E	FY23E

Operational Data	FY19A	FY20A	FY21E	FY22E	FY23E
Risk Weighted Assets A\$m	1,498	1,632	1,806	1,954	2,073
Total Capital Ratio %	13.8%	13.0%	12.5%	12.0%	11.8%
Loan Book A\$m	3,131	3,213	3,542	3,831	4,064
Deposits/Loans %	91%	94%	95%	95%	95%

## Appendix



Source: Iress

### Fig.2: Short-term momentum indicators



Source: Iress

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### E.L. & C. Baillieu Limited

ABN 74 006 519 393 Australian Financial Service Licence No. 245421

Participant of ASX Group Participant of NSX Ltd Participant of Chi-X Australia Pty Ltd

### www.baillieu.com.au

### Melbourne (Head Office)

Address Level 22, 35 Collins Street Melbourne, VIC 3000 Australia Postal PO Box 48, Collins Street West Melbourne, VIC 8007 Australia Phone +61 3 9602 9222 Facsimile +61 3 9602 2350 Email melbourne@baillieu.com.au

### Adelaide Office

Address Ground Floor, 226 Greenhill Road, Eastwood SA 5063 Postal PO Box 171 Fullarton SA 5063 Phone +61 8 7074 8400 Facsimile +61 8 8362 3942 Email adelaide@baillieu.com.au

### **Bendigo Office**

Address Level 1, 103 Mitchell Street Bendigo, VIC 3550 Postal PO Box 84 Bendigo, VIC 3552 Phone +61 3 4433 3400 Facsimile +61 3 4433 3430 Email bendigo@baillieu.com.au

### **Geelong Office**

Address 16 Aberdeen Street Geelong West Vic 3218 Postal PO Box 364 Geelong Vic 3220 Australia Phone +61 3 5229 4637 Facsimile +61 3 4229 4142 Email geelong@baillieu.com.au

### Gold Coast Office

Address Suite 202 Level 2, Eastside Building 6 Waterfront Place, Robina QLD 4226 Phone +61 7 5628 2670 Facsimile +61 7 5677 0258 Email goldcoast@baillieu.com.au

### Newcastle Office

Address Level 1, 120 Darby Street Cooks Hill, NSW 2300 Australia Postal PO Box 111 The Junction, NSW 2291 Australia Phone +61 2 4037 3500 Facsimile +61 2 4037 3511 Email newcastle@baillieu.com.au

### Perth Office

Address Level 9, 216 St Georges Terrace Perth WA 6000 Australia Postal PO Box 7662, Cloisters Square Perth, WA 6850 Australia Phone +61 8 6141 9450 Facsimile +61 8 6141 9499 Email perth@baillieu.com.au

### Sydney Office

Address Level 40, 259 George Street Sydney, NSW 2000 Australia Postal PO Box R1797 Royal Exchange, NSW 1225 Australia Phone +61 2 9250 8900 Facsimile +61 2 9247 4092 Email sydney@baillieu.com.au