

LOAN INTEREST RATES

BUSINESS LOANS

These rates are available for new loans approved from 01 November 2017 and are effective from 01 November 2017

| | | LENDING REFERENCE RATE |
|---|--|------------------------|
| RESIDENTIAL SECURITY | | |
| # Fixed Rates revert to Standard Variable upon expiry unless refixed. | | |
| Business Term Loan (L6) | | |
| Standard Variable | | 4.49% |
| Fixed – 1 Year# | | 5.10% |
| Fixed – 2 Year# | | 5.24% |
| Fixed – 3 Year# | | 5.34% |
| Business Line of Credit (L26) | | |
| Standard Variable | | 6.00% |
| Business Overdraft (L36) | | |
| Standard Variable | | 6.53% |

| | | |
|---|--|-------|
| COMMERCIAL OR OTHER SECURITY | | |
| ^Fixed Rates revert to Variable Base Rate plus customer margin upon expiry unless refixed. * Customer margin may apply. | | |
| Business Term Loan (L6) | | |
| Variable Base Rate* | | 5.58% |
| Fixed Base Rate – 1 Year^* | | 6.10% |
| Fixed Base Rate – 2 Year^* | | 6.00% |
| Fixed Base Rate – 3 Year^* | | 6.34% |
| Business Line of Credit (L26) | | |
| Variable Base Rate* | | 6.45% |
| Business Overdraft (L36) | | |
| Variable Base Rate | | 7.20% |

Auswide Bank Ltd ABN 40 087 652 060 (Australian Financial Services & Australian Credit Licence No: 239686) is the credit issuer. Interest rates are shown on a per annum (p.a.) basis. This is not an offer to lend - all loans are subject to credit assessment criteria, terms & conditions and fees & charges - full details on application. Prior to entering into a credit contract with us you should read our Credit Guide available at our branches or www.auswidebank.com.au

Talk to our local Business Bankers for all your business lending & business banking needs.

| Business Banker | Area | Mobile | Email |
|------------------------|-----------------------|--------------|--|
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