

12 December 2014

Just when you thought it was safe to go back in the water ...

Last month, Wide Bay Australia launched our 'Bite Back' home loan campaign with our lowest ever advertised variable home loan rate.

Just when 'you thought it was safe to go back in the water', Wide Bay Australia has done it again by introducing a competitive 3 year fixed home loan rate of 4.79% p.a.

With over 80% of home loans currently held with the 'Big 4' banks and with a combined profit of over \$28 Billion in the 2013/14 financial year, we're encouraging home loan borrowers to choose a smaller customer focused lender such as Wide Bay Australia.

"With our lowest ever advertised variable rate and our new 3 year fixed rate, there has never been a better time to 'Bite Back' and escape your 'Big Bank' home loan or talk to Wide Bay Australia about your new home loan needs," said Matt Challies, Lending Sales Manager.

While locking into a fixed rate home loan provides certainty around your repayment commitments, our fixed home loan rates provide a lot of other benefits.

Our fixed rate borrowers can make unlimited extra repayments to quickly reduce their loan balance. There is also the option of a 100% offset account to provide interest offset savings and when you do get ahead on your home loan, our fixed rates loans also allow you to redraw your advance payments in case you need them.

Our package home loan customers also enjoy savings on everyday banking fees, insurance discounts and credit card fees.

It's really quite simple, there are lots of compelling reasons for you to talk to Wide Bay Australia now about your new or existing home loan now. Our Lending Consultants are available to discuss your own situation without obligation."

**OUR
VISION**

to be
the leader in
retail banking
in our
COMMUNITIES

we
achieve
this
through

our
exceptional
PEOPLE
providing an
exceptional
CUSTOMER
experience

**WE WILL
ALWAYS EXCEED
EXPECTATIONS!**



Simply phone 1300 943 322 or call in to a branch to arrange a discussion.

For further information about this media release contact:

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MEDIA RELEASE

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